

CURRICULUM VITAE

Dario Frigerio

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Born 24/06/1962 in Monza (MI)
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EDUCATION

High School : Liceo Scientifico, Milan , 60/60
Degree in Economics at Bocconi University; 110/110 cum laudae
Specialization in Macroeconomics
Dissertation on the effects of securitization on international financial markets stability

1986 - 1987 *Lecturer in International Finance, Bocconi University*
1988 *Military Service as Officer in Guardia di Finanza (Italian Police Financial Department)*

PROFESSIONAL CAREER

Sept 2016-

Fondazione Fiera- Executive Committee Vice President

Fondazione Fiera Milano mission is to manage, promote and develop internationally the role of Milan in the field of the exhibition business. It owns the majority of Fiera Milano Spa, among European leaders in the exhibition sector, listed on the Italian Stock Exchange and a vast real estate property business. Fondazione is also the main the sponsor and/or investor of a number of business promotion activities in the territory. Main stakeholders are the Municipality of Milan, the Region of Lombardy, Assolombarda, the local association of entrepreneurs, and the Chamber of Commerce.

March 2013 -

Senior Advisor in Asset Management and Wealth Management practices

- ALM for Institutional Clients and Foundations
- Senior Advisor for Venture Capital, Private Equity m&a, Investment Companies and Holdings

BOARD EXPERIENCES

Executive Director in :

FONDAZIONE Fiera Milano-
Executive Committee Vice President

UNICREDIT GROUP (1996 – 2010) : various Board Memberships as Executive Director within Unicredit Group Subsidiaries, including the Supervisory Board of HVB Bank in Munich and Bank Austria in Vienna, both listed.

Deputy General Manager : Unicredit Holding (2004-2008)

CEO : Pioneer Investments (2001-2010), Unicredit Private Bank (2004-2008)

Vice Chairman : Fineco Bank (2005-2008)

Non Executive Director in :

LEONARDO FINMECCANICA S.p.A (2012-)

Industrial conglomerates engaged in the technology sector. It operates through six sectors: Aeronautics, Helicopters, Space, Defense and Security Electronics, Energy and Transportation. Among world leaders in Helicopters, Aeronautics and Defence and Security, listed on the Italian Stock Exchange.

Chairman of the Remuneration Committee and member of the Nominee Committee

OBJECTWAY S.p.A.(2013-)

Financial software solution for Asset Managers ,Wealth Manager and Online banking. From portfolio management to back office and clearing. The company recently acquired a software division from Thomson Reuters and is expanding in Continental Europe and UK

BORSA DEL CREDITO – Business Innovation Lab S.p. A. (2015-)

Digital fintech for peer to peer market place lending. First mover in Italy for medium/long term digital funding for small corporates

POSTE VITA S.p.A (2013-2019)

Life insurance, leader in Italy for profitability and total assets (in excess of 100 bln of life portfolio) and among top 5 in Europe. Biggest distribution network in Italy, full product coverage.

Member of the Risk and investment Committee

TELECOM ITALIA MOBILE S.p.A (2016 - 2018)

Telecommunication systems, operates fixed voice, data infrastructure and mobile network platforms. Leader in Italy and Brasil, both in retail and corporate customer base. The Company focuses on various areas of digital services, (Enriched Communication, Trusted Digital Life, Business Life, Indoor Life, Mobile Open Life and Digital Entertainment). Its segments include Consumer, Business, National Wholesale and Other

Member of the Strategic Committee

SOGEFI S.p.A (2010-2016)

Industrial company, among global leaders in automotive components with more than 90% sales outside Italy, listed on the Italian Stock Exchange

Member of the Remuneration Committee

RCS GOUP S.p.A.(2014-2016)

Multimedia publishing group, leader in Italy, active in all publishing sectors – from newspapers to magazines, books to TV, and radio to new media, with 32% of turnover generated in foreign markets (Spain, Portugal, USA, South America and UAE)
Listed on the Italian Stock Exchange.
Chairman of the Risk Committee and member of the Remuneration Committee

FULLSIX S.p.A. (2011-2015)

Top 3 domestic in Web strategic marketing and design, SEO and Telecom Software, listed on the Italian Stock Exchange
Member of the Risk and Audit Committee

PAST PROFESSIONAL CAREER

November 2011 – February 2013

Prelios S.G.R . Chief Executive Officer

Prelios SGR at the time was the second largest real estate asset manager in Italy with 5 bln of AUM and 10 mln EBIT in 2012.

Tasks : implementing new best practices in governance, address issues related to past regulatory problems with Bank of Italy and Consob and turn around the business (ie infrastructure, private equity and credit funds), new distribution networks, (domestic and international institutional mandates) and help advising the Italian Government disposal plan in real estate.

Results have been achieved both in governance issues (Bank of Italy released a business block in June 2012 after redesign of the organizational framework and decision making procedures) and the company began winning new mandate in the fall for over 1 bln.

In Autumn 2012, Prelios Group shareholders were forced by creditor banks to enter in negotiation to restructure the debt and to open up equity to new shareholders.

October 2010 – November 2011

Citigroup

Senior Advisor for Wealth Management and Asset Management divisions (business development, product strategy, key accounts coverage)

The role based in London and Milan was mainly devoted to help running the Client Advisory Board, to develop key clients access and consulting and to support strategic business projects and coordination within Citi

Coverage : Europe, Middle East, Africa

March 2010- October 2010

Boston Consulting Group : Senior advisor for Asset Management practices : focus on M&A

2001 to February 2010

**Pioneer Global Asset Management, Boston and Milan
Chief Executive Officer**

**Unicredit Group, Deputy General Manager, Milan
Head of Wealth Management Division (since 2008)**

From 2004 Deputy General Manager of UniCredit Group, Head of Wealth Management division, covering Asset Management (CEO Pioneer Investment, global), Private Banking (CEO for Italy, Germany and Austria) and New Banking (Head of Online Banking and Financial Advisor Networks: Fineco in Italy, DAT in Germany, Dab in Austria).

Executive Member of the Global Executive Committee of the Group, direct reporting to the Global CEO. Invited Member to the UCG Group board of directors. Member of the Credit Committee

CEO Pioneer Global Asset Management
CEO Unicredit Private Bank
Vice Chairman Fineco

2004 - 2008 : various Board Memberships as Executive Director within Unicredit Group, including the Supervisory Board of HVB Bank in Munich and Bank Austria in Vienna, both listed.

2004 Head of Wealth Management division (AM : Global, Private Banking and Online Banking : Europe)

In 2007 the Wealth Management division reached more than 460 bln of assets under management and advisory, with Revenue in excess of 3 bln euro and 1 bln mln euro Net Profit.

More than 4500 employees and presence in more than 20 countries worldwide (of which 2500 in Pioneer, with new presences in Japan, Australia and Latin America and Continental Europe for PB).

Leadership position in bank-insurance business in Italy, Germany, Austria and Eastern Europe, with assets in excess of 100bln. Pioneer in particular was responsible for product design and management for life and unit linked solutions for the different market segments.

In 2008 the Group, after the crisis, changed business strategy and organizational model, splitting manufacturing and distribution across the different entities.

Left the Group in 2010 after shareholder decision to sell the AM division

**Apr 2001 – June 2004 Pioneer Global Asset Management, Boston and Milan
Chief Executive Officer**

Global CEO of Pioneer Investment based in Boston.

Coverage : mainly Western Europe and USA, with expansion in Eastern Europe, Singapore and Hong Kong

2001 acquisition of Momentum, a Fund of Hedge Funds player, specialised in low volatility strategy with presence in London and New York.

In 2002, Pioneer Global Asset management was set up in Milan (global holding for the AM perimeter, with full integrated global corporate governance and a majority of foreign Non Exec. Directors in the Board)

Total AUM kept growing in third party business (institutional and wholesale, approx. 40% of total assets at the end of 2004) reaching approx 160 bln aum, with yearly net sales ranging from 5 to 9 bln, covering private equity, hedge funds, public equity, fixed income and money markets.

July 98 - April 2001 **Europius Research and Management, Dublin**
Executive Vice President and Chief Investment Officer
Pioneer Investment
Chief Executive Officer for Europe

1998 - CIO, with responsibility for the investment process, team lift out, international expansion and integration resulting from Italian banking consolidation
More than 100 professionals hired and total Aum reached 100 bln euros

1999 - CEO of Europe ex Italy, responsible for investment, operations and wholesale non captive business.

2000 - Pioneer Group acquisition in Boston, the 4th oldest asset manager in Usa, with more than 25 bln \$ of AUM at the time

April 97- June 98 **Credito/Rolo Gestioni Spa, Milan**
Chief Investment Officer and Deputy General Manager

The new AM vehicle of the Unicredit Group, owned by Credito Italiano and Rolo Banca.
AUM reached 50 bln.

July 95 - April 97 **Credito Italiano Bank, Milan**
Asset Management Department, Chief Investment Officer

- Mutual Funds, Private Banking Segregated Accounts. Team of 20 portfolio managers and analysts, 30 bln euro under management

1988- 1995 **Credito Italiano Bank, Milan**
Finance department, Headquarters

- Fixed income analyst supporting market making
- Chief Investment Officer - Private Banking and Separate Account (15 bln euros).
- Deputy Treasurer
- Responsible for Proprietary Portfolio Investment of the Bank
- Asset Liability management of the Group

ELENCO INCARICHI AMMINISTRAZIONE E CONTROLLO RICOPERTI

Il sottoscritto Dario Frigerio, nato a Monza il 24/6/1962, codice fiscale FRGDRA62H24F704C, residente in Milano, via Morigi n. 8, dichiara di ricoprire attualmente incarichi di amministratore non esecutivo nelle seguenti società:

LEONARDO FINMECCANICA S.p.A

OBJECTWAY S.p.A.

BUSINESS INNOVATION LAB S.p.A

Dichiara inoltre di ricoprire la carica di Vicepresidente di Fondazione Fiera Milano